

TANGO + WORKDAY CONNECTOR

Workday + Tango delivers a best-of-breed solution that seamlessly brings together two powerful platforms, enabling customers to maximize their investment in both Workday and Tango to augment leasing functions, enable cross-functional management, reporting, and insights across the entire retail, corporate, or government real estate lifecycle.

SOLUTION OVERVIEW

The Tango Lease + Workday solution is designed for all industries to seamlessly connect Tango's lease functionality with Workday financials. In addition, the connection is especially useful for retail customers enabling them to take advantage of Tango's depth of retail-specific functionality.

- Provides seamless integration between industryleading platforms
- Standardized, pre-built integrations help customers bypass expensive custom setups, requiring minimal effort for both implementation and maintenance

BENEFITS FOR ALL WORKDAY CUSTOMERS

- Expedite: Reduce implementation timelines and development risks by using proven and pre-tested integrations
- Reduce Costs: Lower implementation costs by using the connector vs. creating custom client-side bespoke integrations
- Best Practices: The integrations were built in concert with the Workday product and Tango product teams leveraging best practices to create an innovative solution

- Financial Insights: Enables Workday customers to have real time access to select Tango real estate data in Workday Financials enabling deeper and more timely insights for accurate and insightful decision making
- Complete Real Estate Life Cycle: Workday customers
 can leverage their investment in Tango and scale
 beyond lease functions to achieve cross-functional
 management, reporting, and insights across a full
 real estate platform such as Predictive Analytics,
 Transaction Management, Project Management,
 Maintenance, Space Management, Workplace
 Reservations, Visitor Management, Occupancy
 Analytics, and Energy and Sustainability

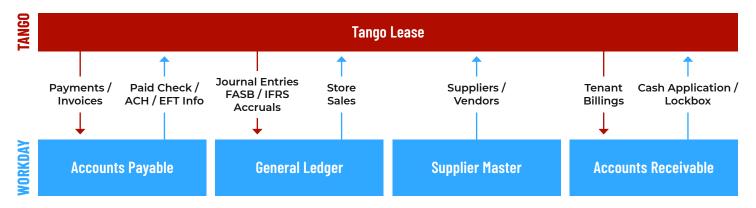
ADDITIONAL BENEFITS FOR WORKDAY RETAIL & HOSPITALITY

- Streamline Percent Rent, Store Sales, and Accruals data flow between Tango and Workday
- Pay only what you owe through template-based common area maintenance (CAM) and operating expense reconciliations
- Take advantage of Tango's ability to configure to any fiscal calendar such as Annual, Fiscal, 13 Week Quarters (i.e. 4-4-5, 4-5-4, 5-4-4), or 13 Periods
- Improve operational efficiency with automated Landlord Sales Letters, automated Journal Entries, reducing labor and creating a faster close process
- Leverage existing Workday Supplier/Vendor records for vendor mapping and eliminating duplicate entry
- Automate the invoice payment and confirmation process
- Manage receivable lease rent charges and collections with automated receipt confirmation and aging reports ensuring all receipts are collected and timely

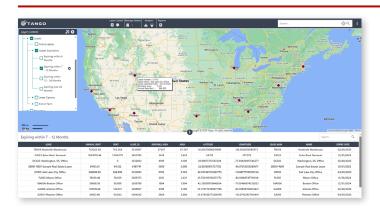


ARCHITECTURE

Pre-packaged integrations connect Tango and Workday enabling the customer to use Tango as the single source of truth for all lease administration and accounting functions, and Workday for all financials, payments, and supplier data.



SAMPLE IMAGES



All Tango lease locations are viewable on maps, providing richer data visualization for accurate decision making.



Tango transforms raw data into actionable insights with standard reports and dashboards, along with options for customizations tailored to an organization's unique business requirements.

SOLUTION REQUIREMENTS

Workday Requirements:

• Financial Management

Tango Requirements:

- Tango Lease
- Tango Workday Connector
- Tango Lease Transactions (optional)

RESOURCES

Workday:

- workday.com
- Workday Marketplace: Tango Packaged Solution
- Workday Marketplace: Tango Profile

Tango:

- tangoanalytics.com
- Tango News: Workday Packaged Solution
- Tango Lease